# Managed Security Minimizes Risk and Fulfills Compliance Requirements

For Plascore, having a customized security and compliance strategy saved time, resources, and was essential for acquiring and keeping new contracts

Plascore Inc., a global honeycomb core and panel manufacturer, approached InsITe Business Solutions for a complete security and compliance strategy. Plascore needed to meet or exceed a level of security and compliance required by its government, military, and NASA contracts. Regulations included ITAR, NIST, and more.

### Overview

#### Challenge

Plascore, a provider of honeycomb core products, required a managed security strategy in order to comply with client contracts in the aerospace, marine, and military sector.

#### **Business Solution**

Plascore selected InsITe Business Solutions, who offered comprehensive security and compliance services with a fully managed and tailored approach.

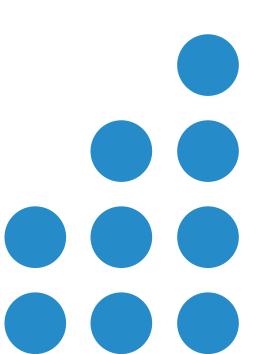
#### **Key Benefits**

A custom, all-inclusive strategy implemented by InsITe allowed Plascore to save time and resources while complying with regulations to acquire and pursue top client contracts.

# The Problem

Plascore is a manufacturer that frequently receives contracts from large government agencies, requiring their company's security standards to be compliant with a number of industry and security regulations such as ITAR and NIST. Plascore's internal IT manager realized the need for an external IT company that specializes in security for large organizations was crucial. InsITe Business Solutions, Inc was chosen and set out on a tailored, all-inclusive solution.

A review of all Plascore's contract requirements was required, along with an assessment of existing compliance gaps. Plascore's company policy needed to be re-written, including their acceptable use and internal policies. They required a solution that was fully managed by a third party to save time and resources, and had many unique business processes along with compliance needs that had to be taken into consideration. In order to acquire and keep existing contracts, Plascore needed a comprehensive strategy from start to finish. InsITe's unique approach of diving in and learning about the business allowed for the creation of an holistic road map to complete compliance that was seamlessly implemented.



# **Solution Components**

#### Software

- Microsoft Office 365
- Microsoft EMS
- BitLocker Encryption
- Radius Authentication
- Veeam Backup and Recovery
- · Azure Microsoft Cloud
- Azure ASR

#### Services

- Review of contract requirements
- Compliance and security solution research and discovery
- Manged security strategy and services
- Managed compliance services

ESIM is a structured approach to a business's needs and allows InsITe to find the very best solutions for organizations, long-term. Using ESIM, InsITe was able to tailor its IT solutions for the best-fit solutions, meeting or exceeding all of Plascore's compliance and security requirements.

# The Results

Because InsITe was able to provide a complete managed solution, Plascore was able to focus on its business. Plascore remains compliant and can confidently receive and go after top-level contracts with complete peace of mind that their data and information is secure. There is no existing fear of being audited, as security and compliance standards are being followed. InsITe's solution was full circle, from assessment, to implementation, to future management. With InsITe's research and strategy, Plascore continues to offer top data and information security-- services their own internal IT department may have been unable to provide.

InsITe is also providing Plascore with ongoing security management services to ensure continued compliance, and ongoing safe computing. InsITe combines a best in class security toolset with advanced professional services to ensure the environment is monitored, maintained, and any new security threats are proactively addressed.

InsITe offers an IT experience that takes on every aspect of the business or organization. Plascore was able to plug into meetings and receive all the details and strategy as InsITe moved forward. They had the final say on how to proceed, with InsITe managing the rest. In this way, InsITe became like an internal IT department, taking on all the responsibility and making the implementation worry-free and controlled.

"The quality of the technical support was outstanding. InsITe's staff members are knowledgeable and friendly, and the services are always tailored to the individualized needs of our organization."

Doug Zylstra, IT Manager
 Plascore, Inc.

## The Solution

InsITe's tailored approach allowed for a custom strategy to be built that best fit Plascore's needs. InsITe was able to find the compliance gaps and build a road map that listed the order of operations. Hours were estimated for each operation, along with a level of importance. With this, a complete budget was created that allowed Plascore to see and review all that needed to happen to achieve the level of security required. InsITe was able to completely manage the project, implementing a complete strategy and finding which information technology solutions would work best.

As with all projects taken on by the InsITe Team, we also evaluated the existing technology environment to determine what existing equipment and solutions could be leveraged ongoing as a part of this solution. Because InsITe has been responsible for maintaining the existing technology environment, we were able to pull forward the majority of the existing environment and augment it with new security measures.

InsITe leveraged the power and built-in security of Office 365, Microsoft EMS, BitLocker Endpoint Encryption, Duo Two Factor Authentication, Cisco Network Security, and Veeam Backup and Recovery. For a secure cloud and disaster recovery solution, InsITe implemented Azure Microsoft Cloud and Azure ASR. Each IT Solution was researched and chosen to fit the specific needs of Plascore and their client's compliance standards.

The level of security required meant InsITe had to find and fill every existing gap, as one misstep could lead to non-compliance and loss of business. InsITe's meticulous approach meant they had to fully understand and present details for each solution. Certain regulations required extensive research on InsITe's part and the team of specialists found, reviewed, and implemented solutions that filled Plascore's complex requirements.

# Complete Solutions with InsITe's ESIM Approach

InsITe employs an ESIM (Evaluate, Strategize, Integrate, Maximize Results) process in every project they take on. ESIM is the secret ingredient in all they do, and this mindset makes sure they understand the problem before they strategize to find the best solution.



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Produced in the United States of America April 2018

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