

Top Area IT Service and Networking Companies

(RANKED BY 2017 WEST MICHIGAN REVENUE)

	Top local executive	Year founded	2017 2016 W. Mich. revenue	No. of W. Mich. employees	Products and services offered	Certifications/accreditations
1 OST 605 Seward Ave. NW Grand Rapids 49504 p (616) 574-3500 f 574-3520 ostusa.com	Meredith Bronk	1997	\$140M \$157M	180	Strategy and insights, digital experience, connected products, hybrid IT, enterprise managed services	HPE Platinum, NetApp Platinum, Microsoft CSP & Gold Cloud Platform, AWS Advanced Partner, VMware Premier, Cisco Premier
2 Trivalent Group LLC 3145 Prairie St. SW, Suite 101 Grandville 49418 p (616) 222-9200 f 222-9300 trivalentgroup.com	Larry Andrus	2003	\$14.14M \$13.69M	68	Managed IT services, managed cloud (compliant hosting available), managed networks, IT and cyber security assessments/consulting/interim IT leadership, professional services	AT&T Platinum, Barracuda Premier, Cisco Premier, Dell EMC Gold, HP Silver/HPE Business, Microsoft Gold, Ruckus Wireless Elite, Tegile Authorized, Veeam Gold, VMware Enterprise, WatchGuard Platinum
3 Worksighted 275 Hoover Blvd. Holland 49423 p (616) 546-2691 f 546-2692 worksighted.com	Mat Nguyen	2000	\$12.74M \$10.2M	65	Managed and professional services, vCIO & consulting services, business continuity, collaboration and productivity, security, infrastructure design, cloud services	Cisco Premier Certified Partner, Microsoft Gold Partner, Dell Preferred Partner, Datto Elite Partner, VMWare Professional Partner
4 Atomic Object 1034 Wealthy St. SE Grand Rapids 49506 p (616) 776-6020 f 776-6015 atomicobject.com	Carl Erickson	2001	\$7.1M \$6M	44	Software product development for web, mobile, desktop, custom devices, and IoT. Software development, strategic human-centered design, user experience (UX) and visual design, integration with enterprise systems, DevOps	Certified B Corp, Certified Scrum Masters
5 SJA Solutions 560 Fifth St., Suite 202 Grand Rapids 49504 p (616) 451-2045 f 451-2848 sja-solutions.com	Sean Agerson	2012	\$2.7M \$3M	27	Managed services, professional services (project management and implementation services), security services	VMware Partner, Lenovo Partner, HP Partner, Microsoft Partner, Veeam Partner, Dell Partner, Kaspersky Partner, Ruckus Partner, Google Partner
6 Hungerford Technologies 2910 Lucerne Drive SE Grand Rapids 49546 p (616) 949-4020 f 949-3016 hungerford.tech	Matt Clarin	1999	\$2.26M \$1.82M	18	IT advisory and support services, VoIP phone systems, cloud backup and recovery, cloud based productivity suites, encrypted email, cyber security assessments, wireless network deployment, infrastructure services, managed IT services, spam and virus filtering, phishing testing and training	Microsoft MSCE, Cisco CCNA
7 Fusion IT LLC 4120 Brockton Drive SE, Suite 150 Grand Rapids 49512 p (616) 828-5360 f 825-6284 fusion-it.net	Michael Waldschlager Kyle Wenworth Curtis Irwin	2007	\$2.2M \$2.4M	17	Managed IT security service provider, IT consulting, systems and WAN/LAN network architects, camera security, private cloud business continuity, integrated UC/VOIP/phone systems and managed document/print	Certified Silver Midmarket Solutions & Server Microsoft Partner, Gold Watchguard Firewall Partner and other product solutions. Professional engineers holding certifications MCSE, MCSA, MCP, CCNA, WSCP, RGCI, and many others
ITPartners+ 3070 Broadmoor Ave. Grand Rapids 49512 p (616) 891-5911 itpartners.com	Kevin Damghani	2008	\$2.2M \$1.7M	12	Managed IT services, backup and disaster recovery, enterprise patch, management and ticketing, SaaS backup, managed networking, security and awareness training	Channel Futures 501, CRN MSP 500, Datto Networking Partner of the Year 2017, Datto Innovator of the Year 2018, Apple Authorized Service Provider
9 InsITe Business Solutions Inc. 201 W. Washington St., Suite 150 Zeeland 49464 p (616) 421-8325 f 931-4495 trustedsite.com	Michael Schipper	2012	\$1.75M \$900,000	15	Technology managed services, technology strategy, custom application development, data analytics, managed security, cloud strategy and support	Best and Brightest Company to Work For 2016/2017, Cisco Select Partner, Corp Magazine Bright Spot, Microsoft Gold Cloud Partner, VMWare Silver Partner
10 Real IT Solutions Inc. 3926 West River Drive Comstock Park 49321 p (616) 209-8900 f 966-0167 realitsolutions.com	Matt Kahle Adam Peterson	1996	\$810,000 \$670,000	6	RealCare managed service, managed backup and disaster recovery, managed IT security, consulting	A+, Network+, Security+, Linux, Novell, Microsoft, PMP
123.Net Inc. 400 76th St. SW, Suite 12 Byron Center 49315 p (866) 460-3503 123.net	Dan Irvin	1995	DND DND	DND	Enterprise data center, network and voice services tailored for carriers, wholesalers and businesses. Data center services offered: four tier 3 data centers in Michigan, 100,000-plus square feet of co-location space, SOC2/HIPAA/PCI-DSS compliant and - 2(N+1) power and cooling. Network services offered: dedicated internet, ethernet services, MPLS, dark fiber, SD-WAN, cloud connect. Voice services offered: hosted IP PBX, SIP trunking, PRI service. Carrier services: OCx, wavelength services, SONET	SOC2/HIPAA/PCI DSS compliant
Addorio Technologies - Kore / Hi Com Inc. 3909 Leland Ave. NE Comstock Park 49321 p (616) 647-6666 f 647-9971 addorio.com & korehicom.com	Betsy Davidson Steve Hickel	1987	DND DND	DND	Computer network security and infrastructure, technical support, applications, managed services	Cisco, HP, Microsoft, Untangle, VMware, Symantec, Veritas, APC, Asterisk, Zabbix
EGLTech Inc. 144 Coolidge Ave. Suite 20 Holland 49423 p (616) 392-7422 egltech.net	Rick Huizenga	1998	DND DND	DND	Managed services, consulting, technical services, security training and awareness, hardware and software purchasing, cloud, projects	Microsoft Certified (MCSA, MCTS, MCSE, MCITP, MCAS, MCP, Windows Server, Exchange), VMware VCA-6, CompTIA Security+, CompTIA Linux+, Cisco (CCNA, CCENT), Dell Premier
IT Resource Inc. 701 W. Randall St. Coopersville 49404 p (616) 837-6930 f 837-6936 itrw.net	Gary Lutz Leo Reap	2000	DND DND	28	Managed services, business continuity, cloud services, network infrastructure and management, collaboration and messaging, security and compliance, vCIO consulting	Cisco Premier Certified Partner, Datto Enterprise Partner, Dell EMC Partner, Jive Partner, Microsoft Cloud Solution Provider, Nutanix Partner, Veeam Cloud & Service Provider, VMware Enterprise Solution Partner, Zix Premier Partner
MOSS 561 Century Ave. SW Grand Rapids 49503 p (616) 451-9933 f 451-8187 mosstele.com	Gerard Schaefer Ron Spencer John Banach Chris Lipka	1977	DND DND	65	Wired and wireless networking, computers and software, cloud services, managed IT services, audio/video products and services, network engineering, unified communication VoIP phone systems, system cabling, A/V conferencing, collaboration spaces, paging, and emergency notification	HP Platinum Partner, HP Master Accredited Solutions Experts, Aruba Platinum Partner, Aruba Wireless Certified Mobility Professional, Aruba Clearpass Certified Professional, Mitel Gold Certified Champion Partner, Mitel Mobility Certified, Exaquisition Surveillance Certified, MS Authorized Partner: MS Office 365 Solution Partner/MS Education Solution Partner, G-Suite Partner, Lightspeed Authorized Partner, Crestron, Epson, Paging System Provider, Bicsi Certified, SonicWall Partner
Relevant Networks LLC 202 44th St. SW Wyoming 49548 p (616) 929-0899 f 466-7508 relevantnet.com	Mike Greenfield Dave Stutzman	2010	DND DND	7	Technology consulting for all IT services from cloud technologies to in-house servers	VMWare and many more

The Grand Rapids Business Journal's list of top area IT services and networking companies, ranked by 2017 West Michigan revenue, is the most comprehensive available. The list is based on responses to Business Journal surveys. The Business Journal defines "West Michigan" as Allegan, Kent, Ottawa and Muskegon counties. The Business Journal surveyed 48 companies; 16 returned surveys and 16 are listed. To be considered for future lists, email dnelson@grbj.com. DND = did not disclose

Economic brightest

Corp! magazine named Trivalent Group LLC to its annual list of Michigan's Economic Bright Spots due to economic growth and hiring Michigan's brightest talent.

Budget growth

Work sighted released its first West Michigan IP Report that surveyed IT leaders from dozens of local retailers, nonprofits, manufacturers and others. It revealed that 60 percent of the companies are growing their IT budgets this year.

Best and brightest

The National Association of Business Resources named Open Systems Technologies (OST), Trivalent Group, and InsITe Business Solutions some of the Best and Brightest Companies to Work For in West Michigan for having a thoughtful approach to human resources.

Earning recognition

Atomic Object earned Certified B Corporation status from B Lab for its employee-owned structure, progressive parental leave benefits, investment in its cities and neighborhoods and creating an award-winning workplace.

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